



## **THE CORPORATION OF THE TOWNSHIP OF NIPISSING**

### **REQUEST FOR PROPOSAL**

#### **RFP 2026-01-FIRE**

### **BATTERY OPERATED EXTRICATION TOOLS & EQUIPMENT**

**Submitted in a sealed envelope to:**

**Procurement**

Township of Nipissing Fire Department  
45 Beatty St.  
Nipissing, On  
P0H 1W0

**For more information please contact:**

Will Bateman, Fire Chief, CEMC, MLEO  
Township of Nipissing  
Phone: (705) 752-2772  
Email: [firechief@nipissingtownship.com](mailto:firechief@nipissingtownship.com)

## **INVITATION**

Bidders are invited to submit proposals for the supply and delivery of a minimal size One (1) 8 Inch Cutter, One (1) 28 Inch Spreader, One (1) 14 Inch Combi, One (1) 53 Inch Telescopic Ram and One (1) Tele Crib Kit for Township of Nipissing, per the attached specifications.

## **INSTRUCTIONS TO BIDDERS**

Proposals shall be received by the following method:

**By hand or courier delivery: The PROPOSAL is to be enclosed and sealed in an envelope clearly marked “PROPOSAL No. 2026-01-FIRE”, addressed to the Township of Nipissing, 45 Beatty St. Nipissing, On P0H 1W0.**

It is the sole responsibility of the bidder to submit their proposal prior to the closing time of 2:00 pm (14:00 hrs), local time, March 23,2026. Proposals received after the noted due time will not be considered. The computer clock at the Township Office is the official time piece for the receipt of all proposals whether by hand delivery or courier.

Proposals may be withdrawn only by written notice provided such notice is received at the Township Office prior to the posted closing date and time. The proposal is irrevocable and open for acceptance for a period of thirty (30) calendar days after the posted closing date for receipt of proposals.

The Township of Nipissing reserves the right to cancel this Request for Proposal at anytime for any reason whatsoever until such time as a formal written Letter of Award is made. No bidder shall have any claim for any compensation of any kind whatsoever as a result of participating in the Request for Proposal process and by submitting a proposal the bidder shall be deemed to have agreed that it has no claim.

Consideration and the award process will result in Township of Nipissing Fire Department (NFD) selecting, new Battery-Operated Extrication Tools and Equipment based on its determination of best overall value. While the determination will involve the evaluation of multiple criteria throughout the procurement process, the equipment ultimately selected must best meet the operational requirements, performance expectations, and overall value considerations of the NFD.

The process will determine the best value consisting of, but not limited to, a combination of specifications offered, price, maintenance costs, warranty, and availability. The lowest priced or any proposal may not necessarily be accepted.

## **MINIMUM SPECIFICATIONS OF BATTERY-OPERATED EXTRICATION TOOLS and EQUIPMENT**

It is the intent, of these minimum specifications, to describe certain equipment in sufficient detail to obtain competitive proposals from qualified vendors for the furnishing and delivery of Battery-Operated Extrication Tools and Equipment to be used by NFD.

All parts not specifically mentioned which are necessary to provide the described equipment shall be included in the proposal and shall conform in strength and quality or material and workmanship to what is usually provided for the fire service in general.

Any omissions of components in these specifications are inadvertent and should be included in the proposed Battery-Operated Extrication Equipment. The **Battery-Operated Extrication Tools and Equipment must meet the National Fire Protection Association (NFPA) 1936 “Standard on Rescue Tools” current edition.**

We require a proposal to supply the following with a minimal size:

- One (1) 8-Inch Cutter
- One (1) 28 Inch Spreader
- One (1) 14 Inch Combi
- One (1) 53 Inch Telescopic Ram
- Tele Crib Truck Kit
  - Includes: 2 Long Struts, 2 Short Struts, 4-27’ Straps, 1 Screw Jack Head, 1 A-Frame Head, 1 Spike Foot, 1 Hook Cluster, 1 Cinch Ring, 1 Spare Strut Pin, 1 Spare Base Pin, 1 Accessory Bag and Instructional videos.
- Training on proper use, care, and maintenance of Battery-Operated Extrication Tools and Equipment

**Please complete the following tables describing your proposed Auto BATTERY-OPERATED EXTRICATION TOOLS AND EQUIPMENT**

**specifications:**

REQUIREMENT	MEETS REQUIREMENT	DOES NOT MEET REQUIREMENT	EXCEPTION/ EXPLANATION
One (1) Battery Operated Spreader Min. 28" Spreading Distance			
One (1) Battery Operated Cutter with a Min. opening of 8"			
One (1) Battery Operated Combination Min. 14"			
One (1) Telescopic Ram with a Min. extended length of 53"			
One (1) Tele Crib Truck Kit			
<b>SPECIFICATION</b>			
Integrated LED lights for Spreader, Cutter, Combi			
Units must have an established performance record in an application as described.			
All ratings on the units to conform with recognized current standards such as ISO, SAE, NFPA or other, please state.			
Bidder must include all manufacturers' technical specifications. Quotations that do not arrive complete with all this information may not receive consideration and will ultimately be disqualified.			
Specify for all tools, operating weight.			
All handles, and controls on the tool shall be easily held or manipulated in a gloved hand.			

Handles shall be etched exteriorly to decrease operator grip slippage in all weather conditions.			
Spreader arms shall be etched both inside and out to bite on, push or crimp to support tunnel actions, purchase point access or rocker panel anchors. Arms shall be anodized to resist corrosion.			
Specify Spreader Lowest Spreading Force.			
Specify Spreader Highest Spreading Force in Ft Lbs.			
Specify Spreader Lowest Pulling Force in Ft Lbs.			
Specify Spreader Highest Pulling Force in Ft Lbs.			
Specify the Cutter Force in Ft Lbs.			
Specify Ram retracted length.			
Specify Combi Lowest Spreading Force.			
Specify Combi Highest Spreading Force in Ft Lbs.			
Specify Combi Lowest Pulling Force in Ft Lbs.			
Includes: 2 Long Struts, 2 Short Struts, 4-27' Straps, 1 Screw Jack Head, 1 A-Frame Head, 1 Spike Foot, 1 Hook Cluster, 1 Cinch Ring, 1 Spare Strut Pin, 1 Spare Base Pin, 1 Accessory Bag and Instructional DVD			
<b><u>SAFETY EQUIPMENT or MARKINGS</u></b> Permanent warning labels shall be provided at all hazard areas and be affixed to equipment.			
<b><u>UNIT DEMONSTRATION AND PRODUCT BACKGROUND</u></b> Demonstrator units shall be made available upon			

request by the Township at evaluation and prior to final decision and award.			
<b><u>SERVICE</u></b> Vendor shall have a full parts and service facility with factory trained technicians able to respond to the Township of Nipissing, Ontario.			
Vendor to have a mobile field repair capability with factory trained technicians			
Vendor to have a pick up/delivery capability with factory trained technicians with on site issue diagnosis capability for unit repair and maintenance.			
<b><u>DELIVERY</u></b> Tools and equipment shall be delivered to the Township of Nipissing, 2381 Highway 654, Nipissing, Ontario, in new fully operating condition.			
Acceptance shall be subject to the inspection and approval of the Township of Nipissing Fire Department.			
Bidder shall state delivery time after receipt of order.			
Vendor shall include paper and or electronic copies of all manufacturers' operation, service and parts manuals.			
<b><u>WARRANTY</u></b>			
Specify warranties for all equipment components.			
The warranty periods shall commence on the unit's in-service date with the Township of Nipissing Fire Department. <b><i>The supplier will notify the Township of Nipissing of this date.</i></b>			
Specify where all warranty work will be done.			

<p><b><u>SPARE PARTS AND SERVICE</u></b> Detail nearest location of spare parts and service facility, with factory trained technicians to the Township of Nipissing and identify service loaner equipment.</p>			
<p><b><u>MISCELLANEOUS</u></b> Bidders are advised to reveal any other features their equipment has that they feel would be a benefit to this application.</p>			
<p>Unit will include all available support literature such as videos and operator's manuals.</p>			
<p>The chosen vender shall provide, at no additional cost to the Township of Nipissing, a comprehensive introductory training session on the tools and equipment that will accommodate 30 staff for 4 hours, on site, in the Township of Nipissing. The in-service auto extrication training will occur at a scheduled date and time within one month of delivery by a technically trained extrication specialist.</p>			

**Warranty Questions:**

1. Does the warranty include the cost of labour, travel and or shipping costs?
2. When does the warranty begin (i.e., time of purchase or from date of manufacture)?

**EXCEPTIONS TO SPECIFICATIONS**

Any exceptions to the specifications above must be outlined in writing with the proposal. NFD may choose to reject proposals based on exceptions.

## EVALUATION PROCESS

Description	Points
Meets Specification	25
Price	25
Warranty	20
Annual Operating Costs required maintenance, parts, testing, cleaning, etc.	15
Delivery	15

## ANNUAL OPERATING COSTS

1. Please describe what the annual operating costs of operation of Battery-Operated Extrication Equipment and what those estimated costs include.
2. Do you provide on-site Service and testing? If so, what is the cost of service and testing for the first 5 years?
3. If any Battery-Operated Extrication Tool or Equipment ensemble has to be taken out of service for repair, will you be able to provide a "loaner"? Is there a cost for the use of the "loaner"?

## PRICING

NFD reserves the right to alter the quantities with pricing adjusted accordingly.

The vendor shall provide a guaranteed purchase price on the items for the number of the items to be purchased for a period of twelve (12) months from the award of the contract.

Item	Description	Quantity	Purchase Price
1	Cutter		
2	Spreader		
3	Combi		
4	Telescopic Ram		
5	Tele Crib Truck Kit		
6	Training		

**TRAINING**

Training will be scheduled in coordination with the successful vendor, but at the convenience of NFD and will include a minimum of One (1) four-hour session to 30 operations staff. In addition, the successful vendor will provide a One (1) Four-hour (4) training to eight (8) NFD employees to perform field level maintenance. Training costs must be itemized and included in the proposal.

**DELIVERY**

We are seeking delivery of all components by the first quarter of 2026; however, given the uncertainty in supply chains, delivery options can be negotiated if required.

Delivery will be required no later than June 31.2026.

Delivery of all Battery-Operated Extrication Equipment and related components shall be delivered at the vendor's expense to 2381 Hwy 654 Nipissing, On.

**COMMUNICATION**

All requests for information and/or clarification as well as questions regarding the interpretation of the terms set out in this Request for Proposal should be referred to:

Will Bateman, Fire Chief, CEMC, MLEO  
Township of Nipissing  
Phone: (705) 752-2772  
Email: firechief@nipissingtownship.com

All requests must be received in writing and responses may be circulated to all bidders if required to ensure the integrity of the RFP process is preserved.

The deadline for submission of questions is 48 hours prior to tender closing time.

Request for Proposals to be opened Monday March 23,2026 at 2:30 (14:30), to attend the opening by zoom, please provide an email address below.

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Anticipated awards at the April 07,2026 Council meeting.